



Legal Guide for Starting & Running a Small Business

Fred S. Steingold

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Small business owners are regularly confronted by a bewildering array of legal questions and problems. Ignoring them can lead to disaster -- but with lawyers typically charging \$200-\$300 an hour, calling one to answer routine legal questions can be a fast track to the poorhouse.

Fortunately, you have a better alternative. *Legal Guide for Starting & Running a Small Business* clearly explains the practical and legal information you need to:

- . raise start-up money
- . choose between a sole proprietorship, partnership or LLC
- . get licenses and permits
- . buy or sell a business or franchise
- . negotiate a favorable lease
- . insure your business
- . hire independent contractors safely
- . understand small business tax rules
- . pick and protect a good name
- . resolve legal disputes
- . adopt the best customer policies
- . enter into strong contracts
- . cope with financial problems

This edition is thoroughly updated, including the latest regulations, tax numbers, and business realities in a changing economy.

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