



# Know Can Do!: Put Your Know-How Into Action

*Ken Blanchard, Paul J Meyer, Dick Ruhe*

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Know Can Do! is a teaching parable in the tradition of Ken Blanchard's bestselling business books. It tells the story of a well known author who is troubled by the gap between what people know: all the good advice they've digested intellectually from books and seminars, and what they actually do. Seeking a way to close this learning-doing gap, the author sets out on a journey to find a solution. He soon meets a legendary businessman named Carl Hesse, who has discovered the secrets of putting knowledge into action. Carl teaches the author the three reasons people don't make the leap from knowing to doing and The key to overcoming these roadblocks. Through Carl Hesse and his colleagues, the author learns life-changing secrets that provide answers to the age-old question: ""Why don't I do what I know I should do?"" Know Can Do! teaches people at all levels how to apply life-changing techniques to reach their fullest potential.

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