



Setting Up Joint Ventures in China (Third Edition)

2011

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Starting with choosing a JV structure, assessing a potential partner, and conducting legal and financial due diligence, this guide walks you through, step-by-step, the key points of setting up a joint venture (JV) in China.

This guide includes a complete JV contract and articles of association as well as an overview of JV law, negotiation issues, land use rights, IP protection and technology transfer, in addition to tips on staff hiring and HR. It also describes the tax and audit responsibilities in addition to buying out a JV partner and liquidations. A detailed and pragmatic guide of use to anyone considering a China JV.

This book covers the following topics:

Assessing the Need For a Chinese Partner
JVs vs. WFOEs
China's JV Implementation Laws
Equity and Co-operative JVs
Legal and Financial Due Diligence
Memorandums of Understanding
Encouraged Industry Applications
JV Contracts and the Articles of Association
Land Use Rights
Protecting Your IP
Technology Transfer Agreements
Human Resources and Acquiring Staff
Taxes and Audit Requirements
Converting a JV To a WFOE
Liquidating a JV

This guide is part of a series of books on doing business in China, which cover such topics as setting up wholly foreign-owned enterprises, setting up joint ventures, tax, IP and other vital issues for foreign investors in this exciting market.



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